

ACQUISITION PROFILE – DEVELOPMENT



GROUND-UP DEVELOPMENTS



VALUE ADD / REFURBISHMENTS

LOCATIONS / MARKETS	<ul style="list-style-type: none"> › Top 7 cities › Metropolitan regions 	<ul style="list-style-type: none"> › Top 5 cities › etablierte Logistikstandorte
ASSET CLASSES	<ul style="list-style-type: none"> › Office › Residential (selectively also serviced apartments and hotels) › Mixed-use (office, residential, retail) › Neighborhood developments › Education properties (schools, universities, etc.) › Life science" 	<ul style="list-style-type: none"> › Office › Mixed-use (office, residential, retail) › Conversion projects (converting offices/barracks into residential/mixed-use) › Serviced apartments and hotels (selectively) Educational properties (schools, universities, etc.) › Life Science Logistics
TRANSACTION VOLUME	<ul style="list-style-type: none"> › > EUR 70 million › Realizable GFA from 6.000 m² 	<ul style="list-style-type: none"> › > EUR 70 million total investment › Realizable GFA from 5,000 m²
LOCATION & PROPERTY QUALITY	<ul style="list-style-type: none"> › prime locations › Good infrastructure and connectivity, especially public transportation (ÖPNV) › Green Field, Brownfield & infill potential" › with or without development rights 	<ul style="list-style-type: none"> › prime locations › Good infrastructure and connectivity, especially public transportation (ÖPNV) › Revitalizable properties
LETTING SITUATION	<p>Properties with and without</p> <ul style="list-style-type: none"> › rental income › Interim leases <5 years › Built-to-suit project developments 	<p>Existing asset</p> <p>All lease agreements terminate within < 3 years</p>